FITTERM 10 STEPS TO GETTING STARTED

| 1) Become a FITTEAM Brand Partner Being 360pv qualified maximizes the FITTEAM Compensation Plan. |
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| 2) Join the #FITTEAM and FITTEAM Brand Partners Facebook Groups and 'LIKE' the FITTEAM Global and FITTEAM Apparel Facebook Pages These groups and pages provide additional, resources, support and encouragement. |
| 3) Register for the Next FITTEAM National Event; Dial In to Daily Morning Motivation Calls and Weekly Leadership/Training Calls You must show up to go up! |
| 4) Sponsor Three Preferred Customers within Your First 72 Hours These are people looking to live a healthier lifestyle. |
| 5) Sponsor Three Brand Partners within Your First Week These are people looking to improve their health and wealth. |
| 6) Schedule Your First Opportunity Overview This should be promoted like a wedding and completed within your first week. |
| 7) Fill Out Your Success Cycle with Your Sponsor Your 'why', goals and list are essential for success. |
| 8) Help Your Three New Brand Partners Complete Steps 1 Through 7 Duplication is key. |
| 9) Sample 200 FITTEAM FIT Stick Packs Don't forget to include a FITTEAM Sample Card and gather their contact information. |
| 10) Follow Up Contact the people you have shared the product and opportunity with to answer any further questions they may have and help get them started. |