

# FITTEAM GETTING 360PV QUALIFIED

## **What does it mean to be 360pv qualified?**

It means as a Brand Partner, you have made a one-time personal purchase and/or personally sponsored Retail Customer product orders of at least 360pv, within your first 30 days or in any given calendar month. You must also maintain at least 80pv in personal purchase and/or personally sponsored Retail Customer product orders monthly.

## **Why is it important to be 360pv qualified?**

It's important for many different reasons to be 360pv qualified.

1) It provides you additional product to sample and promote. If you only purchase enough product for yourself to use you won't be able to allow those around you to sample the product for themselves. Sampling is one of the best ways to get the word out there about your FITTEAM Business. Also, when you have new Customers or Brand Partners who enroll locally you can loan them some product to get started while they wait for their product to arrive in the mail. Doing this will speed up the life cycle of your business.

2) It will unlock two (2) additional levels of First Order Bonuses which will help you to maximize the FITTEAM Compensation Plan. For more information please see the FITTEAM Compensation Plan document.

3) You will be more invested in your own success. Having purchased additional product you feel more incentive to go out there and share it. Don't underestimate the difference this can make when it comes to creating a sense of urgency for you and your organization.

## **Can you become 360pv qualified at a later date?**

Yes. You can become 360pv qualified anytime you make a one-time personal purchase and/or personally sponsor Retail Customer product orders of at least 360pv, within your first 30 days or in any given calendar month. However, your organization will often duplicate your actions. So, if possible you want to make your 360pv purchase when you place your initial order. Doing so, will encourage your team to do the same.