

# FITTEAM

## Summary of Compensation Plan changes As of October 1st 2025

### Brand Partner active status requirement:

Before: 80 PV

**Now: 100 PV**

### First Order Bonus:

Before:

|       | Earn FOB 4 levels deep* | Earn FOB 2 levels deep | Earn FOB on your 1st level |
|-------|-------------------------|------------------------|----------------------------|
| Level | 360pv                   | 80pv                   | 40pv                       |
| 1     | 28%                     | 28%                    | 14%                        |
| 2     | 10%                     | 10%                    |                            |
| 3     | 3%                      |                        |                            |
| 4     | 1%                      |                        |                            |
|       |                         |                        |                            |

**NOW:**

|       | Earn FOB 4 levels deep* | Earn FOB 2 levels deep | Earn FOB on your 1st level |
|-------|-------------------------|------------------------|----------------------------|
| Level | 360pv                   | 100pv                  | 50pv                       |
| 1     | 25%                     | 25%                    | 12.5%                      |
| 2     | 10%                     | 10%                    |                            |
| 3     | 5%                      |                        |                            |
| 4     | 5%                      |                        |                            |
|       |                         |                        |                            |

## Residual Earnings:

Before:

| LEVEL | QUALIFICATION*              | PAYOUT |
|-------|-----------------------------|--------|
| 1     | Available w/ 40pv           | 10%    |
| 2     | Available w/ 80pv           | 8%     |
| 3     | Available w/ 80pv & 3 PSQBP | 6%     |
| 4     | Available w/ 80pv & 3 PSQBP | 6%     |
| 5     | Available w/ 80pv & 4 PSQBP | 4%     |
| 6     | Available w/ 80pv & 4 PSQBP | 4%     |
| 7     | Available w/ 80pv & 5 PSQBP | 2%     |
| 8     | Available w/ 80pv & 5 PSQBP | 2%     |
|       |                             |        |

NOW:

| LEVEL | QUALIFICATION*               | PAYOUT |
|-------|------------------------------|--------|
| 1     | Available w/ 50pv            | 10%    |
| 2     | Available w/ 100pv           | 8%     |
| 3     | Available w/ 100pv & 3 PSQBP | 6%     |
| 4     | Available w/ 100pv & 3 PSQBP | 6%     |
| 5     | Available w/ 100pv & 4 PSQBP | 4%     |
| 6     | Available w/ 100pv & 4 PSQBP | 4%     |
| 7     | Available w/ 100pv & 5 PSQBP | 2%     |
| 8     | Available w/ 100pv & 5 PSQBP | 2%     |
|       |                              |        |