



# FITTEAM

TOGETHER WE CAN ACHIEVE GREATNESS

COMPENSATION PLAN



# EARN RETAIL COMMISSIONS

ways to earn



**Brand Partners will receive Retail Commissions when product is sold to Retail Customers.**

**The amount of the commission will be the difference of the wholesale and retail price.**

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# EARN FIRST ORDER BONUSES

ways to earn



	Earn FOB 4 levels deep*	Earn FOB 2 levels deep	Earn FOB on your 1st level
Level	360pv	100pv	50pv
1	25%	25%	12.5%
2	10%	10%	
3	5%		
4	5%		

**Every time you enroll a new Preferred Customer or Brand Partner you will receive a bonus on their First Initial Order.**

\*Available with one-time personal purchase and/or personally enrolled Retail Customer product orders of at least 360pv, within your first 30 days (or in any given calendar month). In order to continue to qualify for first order bonuses 4 levels deep, Brand Partners must maintain at least 100pv in personal purchase and/or personally enrolled Retail Customer product orders monthly.

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# EARN FAST START BONUSES IN YOUR FIRST 30 DAYS

ways to earn

# 3

## FAST START 1

ACHIEVE 500 GV

IN YOUR FIRST 30 DAYS

YOU GET \$100  
ENROLLER GETS \$50

## FAST START 2

ACHIEVE TEAM LEADER

IN YOUR FIRST 30 DAYS

YOU GET \$500  
ENROLLER GETS \$250

<sup>1</sup> Individual must have 100 Personal PV in the first month of qualification (For FS1 & FS2), in each of the 2 full calendar months following qualification (For FS2), and in the month the Fast Start Bonus is paid (For FS2). Personal PV is defined as volume from your own purchases, plus volume from your Retail Customer orders.

<sup>2</sup> To qualify for Fast Start 1, Individual must have a minimum of 1 Personally enrolled, Active Brand Partner.

<sup>3</sup> To qualify for Fast Start 2, Individual must have a minimum of 3 Personally enrolled, Active Brand Partners.

<sup>4</sup> Qualification for Team Leader—2,000 GV in the first 8 levels of your Brand Partner / Preferred Customer downline, with not more than 60% of the volume (1,200 GV) coming from your largest leg.

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# EARN RESIDUAL EARNINGS (unilevel commissions)

ways to earn

4

LEVEL	QUALIFICATION*	PAYOUT
1	Available w/ 50pv	10%
2	Available w/ 100pv	8%
3	Available w/ 100pv & 3 PEQBP	6%
4	Available w/ 100pv & 3 PEQBP	6%
5	Available w/ 100pv & 4 PEQBP	4%
6	Available w/ 100pv & 4 PEQBP	4%
7	Available w/ 100pv & 5 PEQBP	2%
8	Available w/ 100pv & 5 PEQBP	2%

**Dynamic Compression: If a FITTEAM Brand Partner does not qualify within any calendar month, they will not be eligible for Residual Earnings. If any Brand Partner does not qualify for two consecutive months, their enrollment status will change to Customer, and any personally enrolled Customers or Brand Partners will compress up to the qualified Brand Partner above.**

Qualification is based on PV requirements of personal purchase and/or personally enrolled Retail Customer product orders First Order bonus is only paid on the very first order with company. Residual Earnings does not apply to First Order Bonus. PEQBP = Personally Enrolled Qualified Brand Partner.

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# GET 3 AND YOURS IS FREE

# 5

## ways to earn

### LOYALTY PROGRAM

**YOU**  
Minimum 100pv OF FITTEAM FIT

**100pv**  
preferred customer

**100pv**  
preferred customer

**100pv**  
preferred customer

**YOU'LL EARN NEXT MONTH'S LOYALTY PROGRAM ORDER**  
**FREE**

**When you order two bags of FITTEAM FIT through our Loyalty Program and have three Personally enrolled Preferred Customers order a minimum of 100pv each through the Loyalty Program, your next month's Loyalty Program Order of two bags of FITTEAM FIT is FREE!\***

\*Loyalty Program Orders do not include First Orders. Loyalty Program Orders are automatic recurring monthly orders. The three required Preferred Customer Loyalty Program Orders must be within the same calendar month to qualify. The qualifying Brand Partner's Loyalty Program Order must be on the 1st of the month to be eligible to receive the Get 3 for FREE Bonus. The bonus is only redeemable for a Loyalty Program Order of two bags of FITTEAM FIT excluding tax and shipping. Any additional products in the qualifying Brand Partner's Loyalty Program Order will incur additional charges. Other terms and conditions may apply .

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# ACHIEVEMENT LEVELS & BONUS POOLS

ways to earn

6

ACHIEVEMENT LEVEL	GV*	BONUS
Team Leader	2,000	
Regional Team Leader	5,000	
National Team Leader	10,000	
Bronze Executive	15,000	Car Branding Bonus
Silver Executive	20,000	1% Global Bonus Pool
Gold Executive	30,000	1% Global Bonus Pool
Platinum Executive	40,000	1% Global Bonus Pool
Ruby Executive	50,000	1% Global Bonus Pool
Emerald Executive	75,000	1% Global Bonus Pool
Diamond Executive	100,000	1% Global Bonus Pool
Double Diamond Executive	200,000	1% Global Bonus Pool
Triple Diamond Executive	300,000	1% Global Bonus Pool
Global Diamond Executive	500,000	1% Global Bonus Pool



**As your FITTEAM organization grows, you'll receive recognition by reaching Achievement Levels and increase your earning potential with a Car Bonus and Global Bonus Pools.**

\*GV = The total volume in the first 8 levels of your Brand Partner/Preferred Customer downline within a calendar month. Not more than 60% of the qualifying GV can come from any one leg 8 levels deep in order to reach any achievement level beginning at Team Leader.

Global Bonus Pools are divided pro-rata based on 8 level GV among all qualified Brand Partners. (20,000-29,999; 30,000-39,999; 40,000-49,999; 50,000-74,999; 75,000-99,999; 100,000-199,999; 200,000-299,999; 300,000-499,999) Global Diamond Executive Pool is divided pro-rata based on 8 level GV among all qualified Brand Partner without GV cap. Bonus pools at each level are paid as long as 100 PV new enrollment volume is achieved and Rank qualification is maintained.

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# EARN EVENT REWARDS

ways to earn

# 7

As your FITTEAM organization grows, not only will you enjoy the benefits of our Compensation Plan, you'll also have the opportunity to participate in Event Rewards. Upon reaching the following GV thresholds, you will be eligible to receive the corresponding Rewards at/after the next FITTEAM National Event you attend.

GV*	reward
2,000	
5,000	
10,000	
20,000	Leadership Retreat
30,000	\$1,000 Cash Bonus
40,000	\$2,000 Cash Bonus
50,000	Cruise
75,000	Caribbean Trip
100,000	\$10,000 Cash Bonus**
150,000	Hawaii Trip
250,000	\$25,000 Cash Bonus**
400,000	\$100,000 Cash Bonus**

\*GV = The total volume in the first 8 levels of your Brand Partner/Preferred Customer downline within a calendar month. Not more than 60% of the qualifying GV can come from any one leg 8 levels deep.

\*\*\$10k, \$25k, and \$100k cash bonus are paid out over time (5, 10 and 10 months respectively), and qualifying Brand Partners must maintain qualification to receive payments. Reward trips must be taken within 48 months of qualifying or null in void.

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